



## Space/Gulf Coast Chapter 2nd Quarter 2018 Newsletter

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We hope you have been enjoying some fun this summer with friends and family, even though it's been a warm one, with the occasional rainy days of course. But it's Florida and we've come to expect that. Let's hope for a mild hurricane season while we are at it.

Our National Convention (BINC) was held in May, and turned out to be one of the better attended BINC's in recent years. We had some wonderful speakers and interesting classes. We also had 75 attendees for Public Day, 60 of which were from our Space/Gulf Coast Chapter! It was great to meet so many other BetterInvesting members from across the country, new friends were made, and future collaborating is in the works, sharing what we've all learned. Our very own Phil Crocker was awarded the Ken Janke Lifetime Achievement Award, which is BI's second highest award. Phil has dedicated over 35 years of service to BI volunteering, teaching, and helping to start numerous investment clubs. Congrats to Phil and thank you for your dedication to BetterInvesting and it's members. We need more "Phils"!!

Planning has already begun for 2019 BINC which will be held in Chicago, IL. Watch for announcements and registrations as the date gets closer.

### **PRESIDENT'S MESSAGE:**

With the recent selection of our chapter President Bob Houle to be the South Region Board Chair the Board of Directors has elected a long time veteran of BetterInvesting to be president ... Phil Crocker. Phil lives on the Gulf Coast side of the chapter's region. He brings to this office over 35 years of service to the BetterInvesting community and specializes in training and helping members set up Investment Clubs.

If you would like to know more about the Chapter's new president, click [here](#). Phil is a fascinating character and a great leader. We expect him to lead us to even greater achievements. Welcome Aboard Phil!

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## MARK YOUR CALENDARS!

Chapter Annual Meeting will be on September 6th, online at 7:30 pm ET. To attend online you'll need to register. Click [here](#) and fill out the registration form. You will be sent meeting reminders along with your personal link. We're all looking forward to meeting you.

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## CLUB NEWS:

**Rainbow Investment Club celebrated their 25th Anniversary Certificate.** Our Chapter President, Bob Houle, had the honor on May 9th to present to the Rainbow Investment Club their 25th Anniversary Certificate. Darren's been a member since 2007, Gary was an original founding member since 1993, Sam since 2008. All are employees of Harris Corporation. They've recently lost 2 members and are recruiting for new members. The club has 8 company holdings. They follow BetterInvesting's philosophy and use the SSG process to make their buy/hold/sell decisions.



Bob held training on using the TK6 PERT report along with some SSG/TK6 instruction. The club's business was very efficient with excellent reports presented (minutes, treasurer's report, stock analysis). They use ValueLine extensively for researching stocks, monitoring fundamentals. Some technical analyses used to supplement buy/sell at decision time. The club's success goes well beyond their own financial achievements. It spreads out to their family, friends and co-workers when they share their knowledge about investing.

**Suncoast Investors of Pinellas County celebrated their 55 year anniversary,** yes you heard that right, 55 years as a BetterInvesting Club!



Laura Scott is on the Gulf Coast and visited this club in April to present their certificate and talk a bit about BetterInvesting programs and events, demonstrated SSGPlus Tools and other BI benefits. The club is still going strong, although many founding members are gone, their core beliefs have been passed on to sustaining members to carry on for many years to come! Way to go Suncoast!

## Clubs celebrating Milestone Anniversaries in 2018:

<i>Club Name</i>	<i>Year Started</i>	<i>Age</i>	<i>Current Club Contact</i>	<i>Club Contact's Location</i>
PROFITS ARE CONTAGIOUS	1998	20	MARILOU NEMETH	PINELLAS PARK
SUNCOAST INVESTORS	1963	55	GEORGE HICKMANN	ST PETERSBURG

TAMPA BAY ACQUISITION CLUB	1998	20	RICHARD BEAUPRE	PARRISH
INVESTIGATORS	2003	15	JUDITH HUDSON	GAINESVILLE
MUSTARD SEED INVESTMENT GROUP	2013	5	KENNETH DUKES	ORLANDO
NICODEMUS INV CLUB	1993	25	JOE LITTLEJOHN	WINDERMERE
RAINBOW INVESTORS	1993	25	GARY STOWELL	PALM BAY
VOLUSIA INVESTORS CLUB	1993	25	JOHN STERLING	HOLLY HILL

*Congrats to all these great clubs! It's great to see so many still thriving! Is your club looking for new potential members, or would your club be open to visitors who might be interested in joining or starting their own investment club? We are always looking to add to our growing list of Clubs that Welcome Visitors, please contact Joan Fosdick for more information, [jmfosdick@outlook.com](mailto:jmfosdick@outlook.com)*

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#### **CLUB VISITS:**

Clubs can request a club visit by a Director Volunteer from the Space/Gulf Coast Chapter anytime during the year. Our directors have a broad range of knowledge on investing subjects and can provide part of the club's educational session for the meeting and answer questions of interest to the club members. Training usually take about twenty minutes of a club meeting. These visits provide a great opportunity for the club to learn more about how ***BetterInvesting*** continues to expand its level of service to the membership, all focused on helping you and your family become better investors.

Our chapter covers the full central swath of Florida, from Cocoa/Melbourne area to Tampa/St. Pete and north and south. For clubs that we can't physically visit due to distance, we still can help you out with an online, GoToMeeting. To arrange a club visit, either in-person or via GoToMeeting, just send us an email at [BISCC.BOD@gmail.com](mailto:BISCC.BOD@gmail.com) -- we'll get right back to you and set it up!

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#### **TRAINING & EDUCATION:**

A complete listing of recorded online classes and webinars is available on the [BetterInvesting web site](#). This is a very valuable resource for clubs in training their members and for showing to potential members what we have to offer. Please check it out.

While you are in the learning mode, check out the archives the Chapter's Space Coast Model Investment Club has of its [stock studies](#) and [education presentations](#). On the 1st Tuesday of the month the Chapter holds an interactive, online workshop where we really dig into various

investing topics but in a setting where all viewers are active participants. You can check out the workshop archives by clicking [here](#).

If you'd like to attend the Model Investment Club meeting (1st Mondays) and/or the 1st Tuesday Training Workshop click [here](#) and fill out the registration links shown (a separate registration form for each meeting).

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**STOCK STUDY TIP:**            ***CORPORATE TAX CUTS***

With the recent passage of the *Tax Cuts and Jobs Act* into law the corporate tax rate has been lowered from 35% to 21%. What is the prudent way for us to factor this change into our stock studies. What do we need to watch for? Click [here](#) for some ideas.

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**INVESTING CORNER:**

**[PERT : “Curiouser and curiouser!”](#)**

— [Lewis Carroll, Alice in Wonderland](#)

What do you do when various data sources come up with widely different data for something that's supposed to be fact (eg, EPSttm)? Read all about it [here](#).

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## **Better Investing - AmazonSmile**

As a 501(c)3 nonprofit organization, National Association of Investors Corporation (BetterInvesting) is eligible to receive charitable contributions.

AmazonSmile is a simple and automatic way for members to support BetterInvesting every time you shop at Amazon on the [smile.amazon.com](http://smile.amazon.com) website at no cost to you. When you shop at [smile.amazon.com](http://smile.amazon.com), you'll find the exact same low prices, vast selection and convenient shopping experience as [Amazon.com](http://Amazon.com), with the bonus that Amazon will donate a portion of the purchase price to BetterInvesting.

Any contributions received through AmazonSmile will be earmarked for the NAIC general fund, which in turn will be used to develop additional BetterInvesting programs and member initiatives.

**You can find out more by visiting the BetterInvesting Home page, under Tools & Resources/Special Programs/Amazon Smile - [Link](#)**

**What is AmazonSmile?**

AmazonSmile is a website operated by Amazon that lets customers enjoy the same wide selection of products, low prices and convenient shopping features as on [Amazon.com](https://www.amazon.com). The difference is that when customers shop on AmazonSmile ([smile.amazon.com](https://www.smile.amazon.com)), the AmazonSmile Foundation will donate 0.5% of the price of eligible purchases to the charitable organizations selected by customers.

### **How do I select BetterInvesting as the charitable organization I wish to support when shopping on AmazonSmile?**

Visit AmazonSmile at [smile.amazon.com](https://www.smile.amazon.com), then select National Association of Investors Corporation as the charitable organization to receive donations from eligible purchases before you begin shopping. The site will remember your selection and then every eligible purchase you make at [smile.amazon.com](https://www.smile.amazon.com) will result in a donation.

### **How do I shop at AmazonSmile?**

To shop at AmazonSmile, simply go to [smile.amazon.com](https://www.smile.amazon.com) from the Web browser on your computer or mobile device. You may also want to add a bookmark to [smile.amazon.com](https://www.smile.amazon.com) to make it even easier to return and start your shopping at AmazonSmile.

### **Which products on AmazonSmile are eligible for charitable donations?**

Tens of millions of products on AmazonSmile are eligible for donations. You will see eligible products marked “Eligible for AmazonSmile donation” on their product detail pages. Recurring Subscribe-and-Save purchases and subscription renewals are not currently eligible.

### **Can I use my existing [Amazon.com](https://www.amazon.com) account on AmazonSmile?**

Yes, you use the same account on [Amazon.com](https://www.amazon.com) and AmazonSmile. Your shopping cart, Wish List, wedding or baby registry and other account settings are also the same.

If you'd like to attend the Chapter's online sessions you'll need to register to get your own login link. You can do that by clicking on the activity of interest below:

Register [here](#) to attend future Model Investment Club (**SCMIC**) **meetings** - 1st MONDAY each month at 7:30 pm

Register [here](#) to attend future **Training Workshops** - 1st TUESDAY each month at 7:30 pm

Register [here](#) to attend future **Space/Gulf Coast Board of Directors** meetings -1st Thursday each month at 7:30 pm.

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